# B2B SALONE DEL GUSTO 2018

*Torino, 20 settembre 2018*

*(Torino Incontra)*

## Elenco operatori esteri

| COUNTRY | COMPANY | WEBSITE | COMPANY PROFILE | | | | | | | | | | | | | | | PRODUCTS OF INTEREST | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| | | | Company profile | | | | | | | Main driver | | | Target client income | | | Packaged Food | | | | | | | | | | | | | | | | Fresh Food | | | | | | | | Hot drink | | Soft drink | | | | Alcoholic drink | | | | | | | Healthy food | |
| | | | Importer | Distributor | Wholesaler | Chain store / shopping mall / GDO | Delicatessen boutique / food & beverage specialist | Hotel / resort | Other | Quality | Price | Quality / price | Low | Medium | High | Baked products (bread and substitutes) | Pastries & biscuits | Dairy products (milk, cheese, yoghurt, ice cream, etc.) | Canned / preserved food (either of vegetable or animal origin) | Pickles | Mushrooms & truffles | Dried processed food (either of vegetable or animal origin) | Frozen processed food (either of vegetable or animal origin) | Cured meats (hams, raw hams, salami, etc.) | Pasta | Rice | Oils and fats (either of vegetable or animal origin) | Sauces, dressings and condiments (vinegar included) | Sweet & savoury snacks | Spreads & jams | Confectionery (chocolate & candies) | Meat | Fish & seafood | Eggs | Fruits | Nuts | Vegetables | Pulses | Mushrooms & truffles | Coffee | Tea | Carbonates (either cola or non-cola based drinks) | Fruit juices | Bottled water | Sports & energy drinks | Wine | Beer | Cider & perry | Fortified wines (vermouth, porto, etc.) | Spirits | Liqueurs | Yes | No |
| **EUROPA** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| DANIMARCA | **L'ITALIA BUONA** | HTTP://ITALIABUONA.DK | X | X | | | | | | X | | X | | X | X | X | | | X | | X | | | | X | | X | | | X | | | | | | | | | | | | X | | X | | | | | | X | |
| FINLANDIA | **MONDITALY** | WWW.MONDITALY.COM | X | X | | | | | | | | X | | X | X | | X | X | | | | | | X | | | | X | | X | X | | | X | X | X | | | | | | | X | X | X | X | | | | X | |
| GERMANIA | **ANTONIO VIANI IMPORTE** | WWW.VIANI.DE | X | X | X | | X | | | | | X | | | X | X | X | | | | | | | X | X | X | X | | X | X | | X | | | | | | | | | | | | X | | | | X | X | X | |
| GERMANIA | **BREMER FEINKOST** | WWW.BREMER-FEINKOST.DE | X | X | | | X | | | | | X | | | X | X | X | | X | | | | | | X | X | X | X | X | X | X | | | | | | | | | | | | | | | | | | | X | |
| GERMANIA | **ND FOOD** | WWW.FOOD-ND.COM | X | | X | X | | | | | | X | | X | | X | X | | | | | X | | X | | | X | | X | | X | X | | | X | | X | | | | | | | X | | | | | | | X | |
| GRAN BRETAGNA | **EUSEBI DELI** | WWW.EUSEBIDELI.COM | X | | | | X | | X | | | X | | X | | X | X | X | | | | | | X | | | | | | | | | | X | | X | | | | | X | | | | | | | | | | X | |
| MACEDONIA | **TINEX** | HTTP://TINEX.COM.MK | | | | X | | | | | | X | | X | X | | X | X | X | X | | | | X | X | | | X | X | | X | | | | | | | | | | | | X | | X | X | X | | | | | X | |
| PAESI BASSI | **LA PASTAIA** | N.A. | | | X | | | | | | | X | | X | | | | | | | X | | X | | X | | | X | | | | | | | | | | | | | | | | | | | | | | | | X | |
| PAESI BASSI | **VENETA IMPORT** | N.A. | X | X | X | | | | | X | | | | X | | | X | X | | | | | X | | X | | X | | X | | | | | | | | | | | | | | | | | X | | | | | | | | X |
| REPUBBLICA CECA | **NOI ITALIA** | WWW.NOI-ITALIA.CZ | X | X | X | | X | | | | | X | | | | | X | | X | | | X | | X | X | X | X | X | X | X | X | | | | | | | | | | | | | | | | | | | | | X | |
| SPAGNA | **COMERCIAL CGB** | WWW.CGB.ES | X | X | | X | X | X | | | | X | | X | | X | X | X | | | X | | X | | X | X | | X | | X | | X | X | | | | X | | X | | | X | | X | X | X | X | | X | X | X | X | |
| SVEZIA | **MATMAKLARNA** | WWW.MATMAKLARNA.SE | X | | | X | | | | | | X | | X | | | | X | | | | | | X | | | | | | | | X | X | | | X | X | | | | | | X | | X | X | X | | | | | X | |
| SVEZIA | **WORLD BEER TRADING** | WWW.WORLDBEERTRADING.SE | X | X | | | | | | X | | X | | X | X | | | | | | | | | | | | | | X | | | | | | | X | | | | | X | | | | X | X | X | X | X | X | X | |
| SVIZZERA | **GOURMETHICA** | WWW.GOURMETHICA.COM | X | X | X | | X | | | X | | | | X | | X | X | | X | | X | X | | X | X | X | X | X | X | X | X | | | | | X | | | X | X | X | | | | | X | X | X | X | X | X | X | |
| **AMERICA** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CANADA | **BERTOZZI IMPORTING** | WWW.BERTOZZIEPICURE.COM | X | | | | | | | X | | | | | X | | | X | | | | | | X | | | X | X | X | X | X | | | | | | | | | | | | | | | | | | | | | X | |
| CANADA | **CUCINA FINE FOODS** | WWW.CUCINAFINEFOODS.COM | X | X | X | | | | | X | | X | | | X | | | X | | | | | | X | | | X | | X | | | | | | | | | | | | | X | X | | | | | | | | | X | |
| STATI UNITI | **RITROVO ITALIAN REGIONAL FOODS** | WWW.RITROVO.COM | X | X | X | | X | | | | | X | | X | X | | | | X | X | X | | | | | X | X | X | X | X | | | | | X | | X | | | | | | | | | | | | | | X | |
| **MEDIO ORIENTE** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ISRAELE | **TASTY FOOD** | HTTP://TASTY-FOOD.INDEXM.CO.IL | X | X | | | | | | | | X | | X | X | | X | | X | | | X | X | | X | | | X | X | X | X | | | | | | | | | | | X | X | X | X | | | | | | | X | |